$$C_{21}H_{41}$$
 N
 O
 O

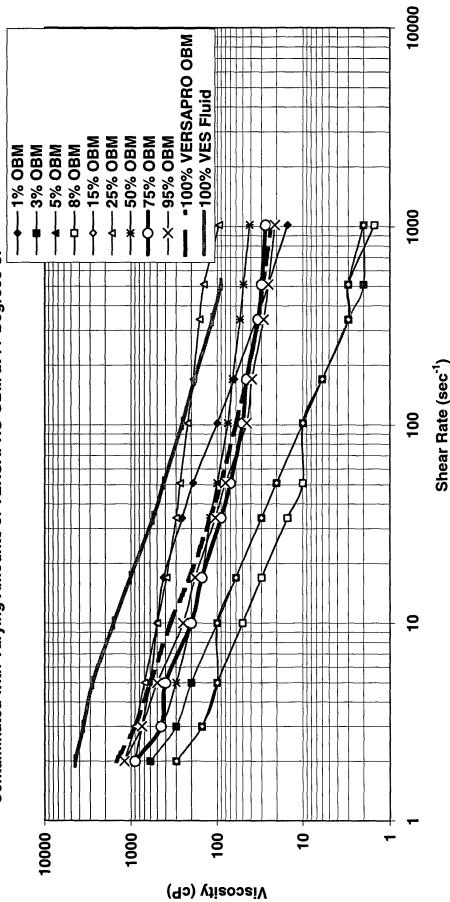
BET-E-40 Surfactant of the Invention

Erucyl Bis(2-Hydroxyethyl) Methyl Ammonium Chloride

Fig. 1.

FIG.2





Viscosity Profiles of a BET-E-40 Fluid of the Invention Contaminated with Varying Amounts of VERSAPRO OBM at 77 Degrees C.

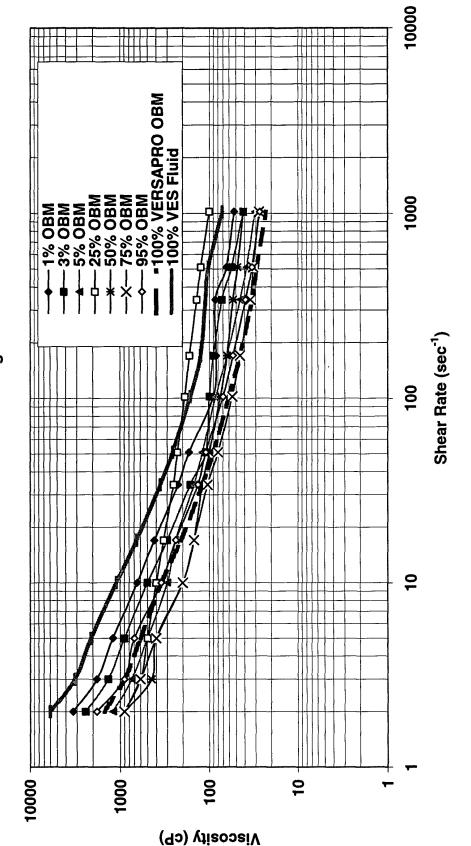


FIG. 3